West Central Wisconsin Broadband Alliance

Broadband Fact Sheet Packet

- What is Broadband?
- Why is Broadband Essential?
- Telecommuting & the Economy
- Broadband & Education
- Broadband & Health Care
- Broadband Expansion Funding

March 2024

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WEST CENTRAL WISCONSIN REGIONAL PLANNING COMMISSION

What is Broadband?

West Central Wisconsin Broadband Alliance

"Broadband access is the great equalizer, leveling the playing field so that every willing and able person, no mater their station in life, has access to the information and tools necessary to achieve the American Dream."

-Michael K. Powell, former FCC Chair

Frequently Asked Questions

What impacts my internet speed?

Different broadband connection types can support different speeds with fiber optics being the fastest. In addition, your speed can be impacted by things outside the control of your internet service provider, such as your computer equipment & software (e.g., operating system, virus protection), the number of users in your home or neighborhood, and your subscription plan.

When is upload speed important?

Upload speeds are how fast you can send data from your PC or device to the internet and are important for any activity that requires video conferencing (e.g., distance learning, telemedicine) or the exchange of large amounts of data (e.g., telecommuting, emergency services).

What is Starlink?

Developed by SpaceX, Starlink is a newer satellite service advertising 100/20 service throughout Wisconsin. Starlink has many of the same pros and cons of traditional satellite broadband service, except that it uses low-orbit satellites to reduce latency and provide higher speeds.

Broadband is a high-speed data transmission in which a single cable or radio frequency can transfer or carry large amounts of data at one time. In March 2024, the Federal Communications Commission increased the broadband speed definition to 100 Megabit per second (Mbps) download and 25 Mbps upload, with a long-term goal of 1 Gigabit per second (Gbps) download and 500 Mbps upload speeds.

Common Types of Broadband Connections	Pros	Cons
Digital Subscriber Line (DSL) A always-on, wired connection used over already available traditional copper telephone lines. DSL is effective as broadband up to 2-3 miles without a repeater since a DSL signal degrades with distance.	Infrastructure is in place; existing telephone lines Typically, lower subscription fees	Decreased subscriber speeds with distance Often the slowest wired broadband connection type
Cable Modem This provides broadband using the same cables that delivers sound and pictures to a cable TV set. Most cable modems provide adequate speeds for current residential use.	Medium high-speed connection A steady connection	Cable is not available in all areas Speeds may slow during "peak use"
Fiber (or Fiber To The Premises) Fiber Optics send data by light through glass tubes at speeds of tens or even hundreds of Mbps. The future-proof "gold standard" with the best bandwidth speed options.	Fastest connection available; scalable for future Upload speeds can be symmetrical with download speeds	Limited availability & higher fees Fiber infrastructure is costly to install
Fixed Wireless Wireless broadband connects homes using a radio link between the customer and the ISP's transmitter and are often used in rural areas as a last-mile alternative where wired broadband infrastructure is too costly.	Lower infrastructure costs than wired broadband types Can have speeds similar to or even faster than DSL	Transmitted signal only effective up to 5-10 miles Line-of-sight & interference can be challenges
Satellite Satellite may be an option when a higher speed connection is not available. Due to the distance that the signal must travel, most satellite broadband service has high latency (transmission delays). Must have good line-of-sight.	Coverage is almost limitless, if line-of-sight SpaceX Starlink project may offer a lower-latency option	High installation/ equipment costs Slower effective speeds; weather can disrupt

Addressing your Broadband Needs at Home

To help get started: Determine the internet speeds you need. Each type of broadband connection offers different speeds, so it is important to know which one is right for you. The chart below provides examples of what you can do with different internet speeds. It is estimated that the average U.S. household has 10 Internet-connected devices.

If you do have broadband internet: Test your current internet speed. Do you have the right speed for your demands? Are you getting the speed you are paying for? Is there something on your end that may be impacting your speed, such as older equipment? Work with your Internet Service Provider (ISP) to address your concerns and if needed, explore other ISP options.

If you do NOT have broadband internet: Ask your neighbors what ISP they are using and if they are happy with the service. There are also several resources provided at the web address below to help see what ISPs are available in your area. If the broadband service you need is not available, download the West Central Wisconsin Broadband Alliance's Community Broadband Toolkit for ideas.

Internet Download Speed	Number of Connected Users or Devices	What You Can Do
5 Mbps	1 or 2	Online browsing, research, email
25 Mbps	3 to 5	Large-file downloading, basic Wi-Fi, business communication
75 Mbps	5 to 10	Video streaming, frequent file sharing, numerous POS transactions
150 Mbps	10 to 15	Frequent cloud computing, video conferencing, data backups
250 Mbps	15 to 20	Server hosting, seamless streaming and conferencing
500 Mbps	20 to 30	Multiple-server hosting, constant cloud-based computing, heavy online backups
1 Gbps	30+	Extreme-speed operating for enterprise-ready offices with near-zero interruptions

Table Source: Business.org

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Why is Broadband Essential?

West Central Wisconsin Broadband Alliance

Broadband is the road to the future. Rivers, roads, railroads, & air travel have played an important role in our lives. Broadband is the next step as it complements the past and embraces the future.

Broadband & Community Growth

Companies looking to relocate often require a direct fiber connection and redundancy.

Research shows 5G will create 4.6 million jobs from now to 2034.

The Importance of Broadband: Access to high-speed and affordable broadband positively impacts our smaller communities. Many aspects of our day-to-day lives ar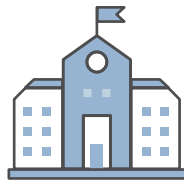e greatly improved in areas such as education, health, public safety, government and cultural enrichment. Without proper access to broadband, communities struggle to keep pace in an age of ever-increasing technological dependence and the global market place.

Why Broadband Should Be a Priority

Higher Quality Education

The internet offers the opportunity to broaden educators' reach and resources beyond the bookshelves in their classrooms. For primary and secondary schools, education outside the classroom can be challenging. 7 out of 10 teachers now regularly assign homework that requires internet access, according to a report from the Federal Communication Commission. Broadband expands education beyond the traditional classroom, opening opportunities for online certificates and access to distance learning from around the world.

Improved Health
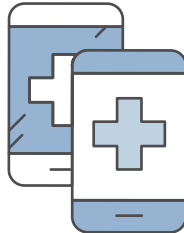
Equitable access to healthcare depends on affordable broadband for all. Yet, according to the American Public Health Association, "34 million people are disadvantaged – especially in health status – simply because they lack access to appropriate broadband." Individuals living in rural areas with chronic health challenges can be at an even greater disadvantage without access to remote monitoring and other broadband- enabled devices.

Economy

Web-based retail and marketing. Cloud-based data storage. Video conferencing. Global file sharing. Remote workers. These are a few of the many growing reasons why the economic impact of broadband is huge and no longer a luxury. A 2021 UW-Madison Extension report—Broadband & the Wisconsin Economy—references studies that show how broadband in rural areas is important for attracting new businesses, fostering entrepreneurship, enhancing farm profits, and increasing the value of rural housing. The report also suggests that increased broadband availability has a positive impact on employment and population growth.

Improved Quality of Life
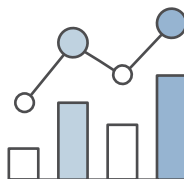
Today, the average American household has 25 connected devices which range from cell phones and computers to televisions and appliances (www. corning.com/muni). Broadband also improves employment rates and supports higher-paying jobs, continuing education, and entrepreneurship.

For additional information on these topics, see the other fact sheets in this series.

Some Ways Broadband Helps Rural Communities

Small Businesses: In rural America, small businesses create nearly two-thirds of available jobs; broadband access is increasingly important as these businesses become more technology-dependent. A University of Wisconsin-Madison and University of Missouri-Columbia report found that an increase in female entrepreneurship and broadband access are directly related as many women still act as primary caregivers in the home while continuing to work professionally.

Real Estate: Housing with broadband can help communities attract workers that their businesses need. According to the REALTORS Association of NW Wisconsin, the number one question asked of their rural realtors is "How is the Broadband?". Fast internet has climbed to the top of the list for prospective home buyers with nearly 90% indicating it was very important to them. Washington state now requires home sellers to disclose whether their home has internet connection and what provider they use. Land availability and curb appeal is no longer enough. The Pierce County Economic Development Corporation conducted a study that identified a potential $2.5 to $3.7 million increase in property values with improved broadband access, benefiting local jurisdictions through increased tax revenue.

Agriculture: Like most industries, food production has seen an increase in technological capabilities over the past several decades. Broadband access allows Wisconsin's farmers to participate in online marketing, purchasing, selling, and use "smart farming" technology. A 2020 FCC study found a positive correlation between broadband availability and crop yields due to precision agriculture. The Executive Director of Wisconsin Agri-Business Association says, "rural broadband has long been likened to the rural electrification of the 1930's."

Tourism: Tourism and outdoor recreation is a major contributor to the rural economy; which is also changing due to broadband. Touchless pay has become the norm in retail, requiring high-speed internet. Public access Wi-Fi has become essential for many travelers, with 85% of leisure travelers deciding on their activities after they arrive at their destination, according to www.thinkwithgoogle.com. Another societal shift that bodes well for tourist economies is the "work-from-anywhere" policy, which allows people to take longer vacations or even move permanently to their cabin communities.

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Broadband Fact Sheet
Broadband & Education

West Central Wisconsin Broadband Alliance

"The Internet is the first technology since the printing press which could lower the cost of a great education and, in doing so, make that cost-benefit analysis much easier for most students"

-John Katzman, Educational Technology pioneer

Frequently Asked Questions

What is the Digital Divide?

The 'gap' or difference between demographic groups and/or geographic regions regarding their ability to access modern information and communication technology.

The digital equity gap is often greater in rural areas that lack access to broadband as well as among low-income households where affordability can be a barrier to adoption.

What broadband speed do I need for remote learning?

A wired connection with 30 Mbps down/15Mbps up with 60ms or less latency would be excellent for most remote learning. Higher speeds may be needed for virtual reality simulation or if your home has additional internet connected devices in use at the same time. Data caps on cell plans can also be a barrier to remote learning.

Does internet access improve education?

According to a 2021 study from Rice University on Texas public schools, not only did graduation rates improve with increased internet access, but there were also higher numbers of students meeting SAT/ ACT criterion and completing advanced courses.

The Importance of Broadband in Schools: The COVID-19 pandemic exposed the digital divide within our society, highlighting many students' inability to access one of their basic rights - the right to an education. Improved access to broadband allows students and teachers to expand learning beyond the confines of their physical classrooms. Learning can be highly personalized and interactive, often at a lower cost.

Aspects of Broadband in Education

Homework

Educators are increasingly posting assignments, classwork, and additional learning content online using various education platforms or applications. This not only improves communication between parents, students and teachers, but also helps students with different learning styles identify opportunities for increased academic success.

In-Person Learning
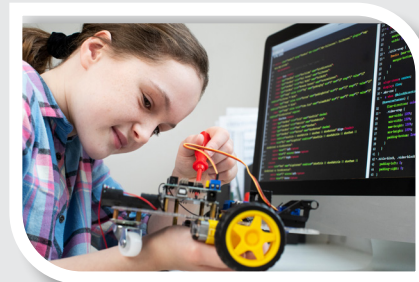
Technology's role in the classroom is growing. 92% of secondary school teachers in a Pew Research Center survey stated that the internet is having a major classroom impact by increasing access to educational materials. A Michigan State University study found that broadband access to learning resources positively correlates with better school outcomes for students. Broadband also saves time for teachers and lowers costs for schools.

Distance Learning

Remote or distance learning is increasing at all levels of education, including for workforce training and professional credentialing. School closures during the COVID-19 pandemic forced many educators to adapt to fully remote-learning environments, and many of these tools are continuing as classrooms reopen. Ensuring broadband availability makes our communities more resilient should classrooms close again, regardless of the circumstances.

Sports/Arts

During the height of the COVID-19 pandemic, some sporting, music, arts, graduations, and other events continued, though spectators were sometimes limited or not allowed. Institutions turned to live streaming so family, fans, and alumni could virtually attend these events. With broadband infrastructure in place, this option can continue.

WISCONSIN DEPARTMENT OF Public Instruction

Improving Digital Equity in Wisconsin: Closing the digital equity gap is a priority to ensure high-quality learning for all children in Wisconsin through access to robust broadband and digital learning resources, especially in rural areas and households lacking internet access. The Wisconsin Department of Public Instruction (DPI) is leading a variety of initiatives to help bridge the gap in digital learning access faced by many children and families in Wisconsin and provides leadership as a member of the Governor's Task Force on Broadband Access.

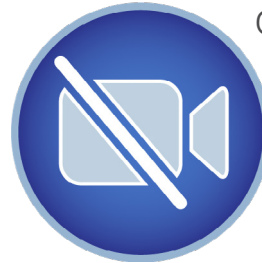## 2021-2022 Digital Equity Data for Wisconsin Students:

56.3% or **480,881** enrolled students counted

3.1% or **14,973** students confirmed no internet access

Of students who confirmed access to the internet, **22.1%** or **106,160** students reported they can't stream video on their primary learning device without interruption

Data Source: Wisconsin Department of Public Instruction, WISEdash Public Portal.

Additional Tools & Resources

Learning from Digital Equity Data
DPI is helping school districts collect and use their data on broadband speed and availability to better target initiatives to help get access to those who need it.

Wisconsin Digital Learning Bridge
This program that allows school districts to purchase discounted hardware, software, and internet access for families to support blended learning.

Broadband Discounts for Families
The DPI website includes a Funding Quick Reference Guide with a list of discounts available to families to assist with broadband (and other) costs as well as broadband-related and other funding available to public school districts. These assistance programs change over time, so please visit the DPI website to view the most recent list of discount programs: https://dpi.wi.gov/broadband/funding-quick-reference-guide
The Wisconsin Public Service Commission (PSC) offers an Internet & Phone Helpline at (608)267-3595. Wisconsin consumers can contact the Helpline to speak with dedicated PSC staff members who will help connect consumers with discount options.

Broadband Speed Testing
DPI is partnering with Measurement Lab (M-Lab) to collect data on broadband speeds across Wisconsin. M-Lab provides detailed public reports on broadband speeds in schools. Districts, researchers, broadband advocacy groups, and the general public can use this data to understand the state of internet connectivity and advocate for initiatives to improve broadband access across the state.

Map of Internet Reliability in Student's Homes 2021-2022 School Year

By School District

More reliable *(better)* ← → Less reliable *(worse)*

Tribal Lands

No Data
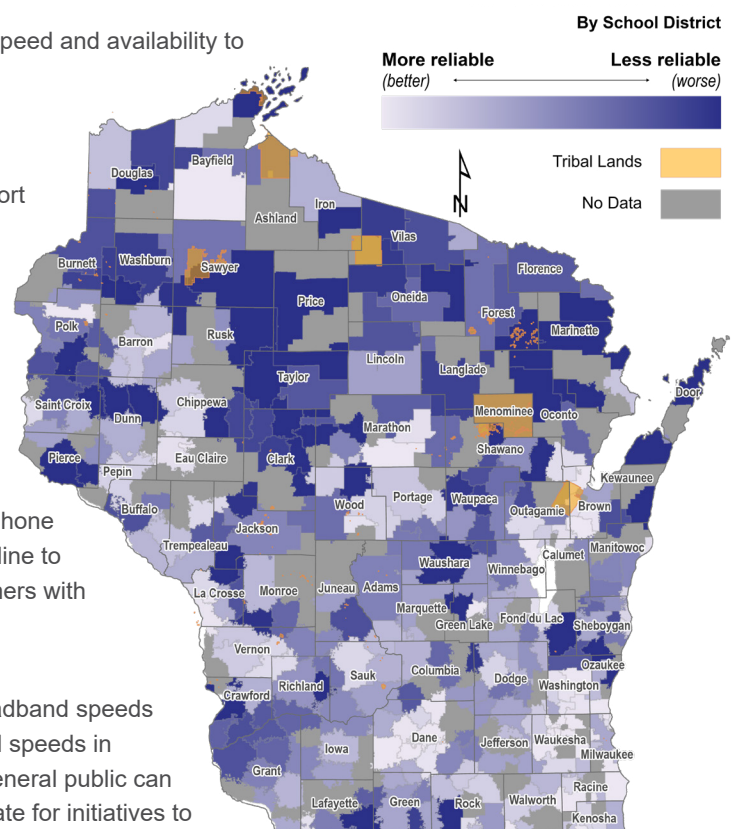
Map Data Source: Wisconsin Department of Public Instruction as of 4/15/2022.

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Telecommuting & the Economy

West Central Wisconsin Broadband Alliance

"People today really value workplace flexibility and remote work because it allows them to focus their energies on work and life as opposed to commuting"

— Ken Matos, VP of Research at Life Meets Work

Telecommuting Needs

Internet needs vary greatly across industries. Some jobs only require the ability to send and receive email while other professionals, such as radiologists or architects, may need to download/upload large images or X-ray scans that can reach upwards of 30 Gigabytes or more in size.

Below are some common teleworker tasks and their recommended internet speeds:

Internet Speed (download)	What You Can Do
5 Mbps	Online browsing, research, email
25 Mbps	Large-file downloading, basic Wi-Fi, business communication
75 Mbps	Video streaming, frequent file sharing, numerous POS transactions
150 Mbps	Frequent cloud computing, video conferencing, data backups
250 Mbps	Server hosting, seamless streaming and conferencing

Good upload speed (10+ Mbps) is important for video-conferencing, desktop sharing, and cloud computing.

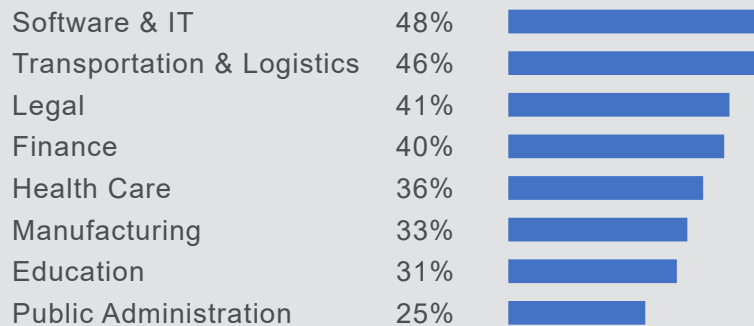As more devices are connected, higher speeds will be needed.

What are the Trends?

Telecommuting prior to the pandemic was a luxury that few employees enjoyed. Now, according to a recent LinkedIn Workforce Confidence survey, some industries have allowed nearly half of their employees to continue working remotely. Many employees note the value of telecommuting comes with the ability to work full-time while also having the flexibility to work from locations other than the office. This trend bodes well for rural areas, as the U.S. has recently seen dramatic population outflow from bigger cities to smaller communities, allowing residents to live where they want and still pursue a rewarding and challenging full-time career.

Which industries are embracing a future with remote work?

U.S. workers in the tech industry were more likely to say that their employer is offering options for full-time remote work, while those in public administration were less likely.

% whose employer will offer full-time remote work options long term

Industry	%
Software & IT	48%
Transportation & Logistics	46%
Legal	41%
Finance	40%
Health Care	36%
Manufacturing	33%
Education	31%
Public Administration	25%

Source: LinkedIn, June 2021

While many companies initially thought they would return to in-person work quickly as COVID-19 declined, employees and employers found remote work to be highly successful. For companies that still feel in-person work is critical for their workforce, video conferencing is now a common practice and will likely remain an integral tool for how workers communicate.

How successful has remote work been?

- ● Successful
- ● Mixed results
- ● Unsuccessful

Employers: 83% Successful, 11% Mixed results, 6% Unsuccessful

Employees: 71% Successful, 23% Mixed results, 6% Unsuccessful
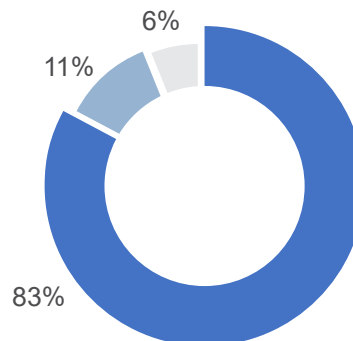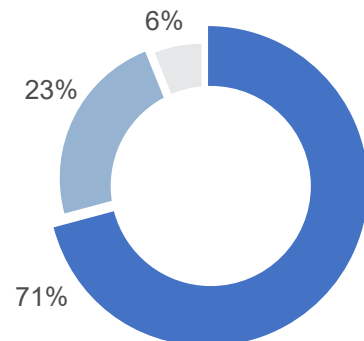
Source: PricewaterhouseCoppers (PwC), January 2021

Why should we care about telecommuting?

Geographic Flexibility...

Many companies are instituting work-from-anywhere programs in order to attract and keep the workers they need. For dual-career families, a telecommuting option can be a deciding factor when the partners or spouses are working in different communities miles apart. Remote workers also identify an improved quality of life with the ability to visit or be closer to family (Harvard Business Review). The lack of housing options in many of our communities and the costs of daily commuting are additional reasons why remote working is growing.

...And Lifestyle Flexibility...

A mix of remote and office work means less time commuting and more time to enjoy life. A home office with broadband allows the worker to pick-up the kids at school, care for a loved one, or continue working safely as the snow accumulates outside. Remote working provides a sense of empowerment with opportunities for a more flexible work schedule to meet the competing demands of daily life. And many one-person, small businesses can be operated anywhere as long as broadband is available.

...Means a Happier Workforce

A 2019 Oxford study found that workers are 13% more productive when happy. A 2019 Owl Labs study reports that remote workers are 22% more happy and tend to work longer hours than workers who never work remotely. While remote work is not without its challenges, it is worth considering given our region's workforce shortages and the fact that only 12% of knowledge workers wanted to return to the office full time as the pandemic diminished (slack.com).

TELECOMMUTER FORWARD! COMMUNITY CERTIFICATION PROGRAM
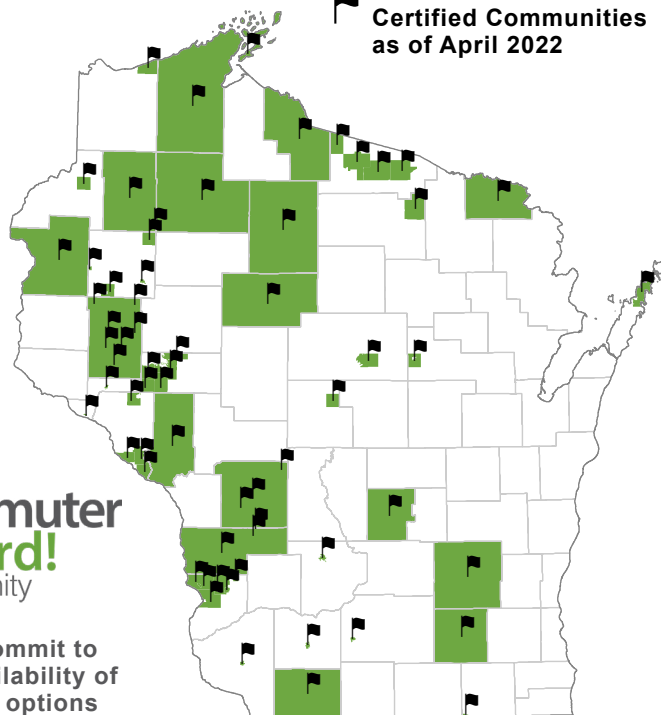## Presented by the Wisconsin Broadband Office

Created in 2017, Telecommuter Forward! is a voluntary program for local units of governments (city, village, town, or county) to signal they support and commit to promoting the availability of telecommuting options in their communities. As of April 2022, the State of Wisconsin has certified over 65 communities, with the majority found in western Wisconsin.

Bayfield County, Wisconsin was the first Telecommuter Forward! certified community in the Nation. With marketing taglines such as "Love Where You Work" and "Telecommuting Optimized", the County has made broadband and telecommuting a centerpiece of their efforts to attract needed workforce with much of their outreach targeting tourists to the area. Between 2010 and 2020, the County's population increased by 8%, with local officials crediting broadband access as a driving force for this growth.

⚑ Telecommuter Forward! Certified Communities as of April 2022

telecommuter forward! Community

Support and commit to promote the availability of telecommuting options

Source: Public Service Commission of Wisconsin

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Broadband & Healthcare

West Central Wisconsin Broadband Alliance

Frequently Asked Questions

Broadband Internet Access is a Social Determinant of Health!

- American Journal of Public Health, 2020 August

What is telehealth?

Telehealth, or telemedicine, refers to a variety of healthcare communication options, administered through the internet. Communication channels can include videoconferencing or a phone call with a healthcare professional. Remote monitoring devices can also track vital signs, in real time, identifying critical trends.

How does telehealth save you time?

According to a Michigan Medicine study, an in-person visit took 80 minutes from check-in to check-out, compared to just 24 minutes for a similar video appointment to be completed. The same study also found that the amount of face-to-face time between physician and patients increased by over 25%.

What types of appointments are available via telehealth?

Telemedicine can be used for a wide variety of general and specialized appointments, such as reviewing lab test or X-Ray results, mental health therapy, dermatology, prescription management, urgent care (for minor illnesses), post-surgical follow-ups, and many more.

Changes in healthcare delivery: COVID-19 placed enormous strain on the healthcare system, however telemedicine was able to lift some of the load off of providers. Fair Health reported that from April 2019 to April 2020, telehealth insurance claims increased by 8000%. This allowed patients to avoid waiting rooms and other physical interactions, keeping everyone safer. Rural residents without access to local healthcare may experience the greatest benefit though reduced travel time and costs.

Broadband Benefits for the Individual

Communication

Improved broadband connectivity in healthcare can mean the difference between life and death for patients, says a study by Digital Planet. Researchers found that a mere 1% increase in broadband access reduced the COVID mortality rate by 19 deaths for every 100,000 cases. Improved connections also directly benefit communication between patient & doctor and Emergency Services & Hospitals. According to the U.S. Department of Health & Human Services, Medicare telehealth visits increased from 840,000 in 2019 to 52.7 million in the year of 2020.

Monitoring

Monitoring technology can track how a patient's health changes over time, rather than taking a snapshot at each appointment. Not only does this provide better health outcomes, it also reduces the need for around the clock care. Examples of common Remote Patient Monitoring (RPM) devices that are enabling this shift are blood pressure and heart monitors, CPAP machines, and Glucometers. New innovations are incorporating some medical devices in to everyday objects, eliminating the need to change habits.

Timeliness

Waiting for health care appointments can be stressful. A study published in the National Library of Medicine found that in-person appointments typically had a 3.5 day wait time, as opposed to a 1.8 to 2.2 day wait time for a telephone or video visit. Tele-health visits also save rural residents from spending their time and money travelling long distances.

Cost

The cost of healthcare is also a barrier for many Americans. For instance, an in-person consultation for an acute respiratory infection (bronchitis or sinus infection) is typically around $146, compared to a telehealth appointment for a similar illness being just $79. Another factor to consider is transportation costs. Increasing gas prices compounded with long travel times can be a major inhibitor to low-income patients attending appointments.

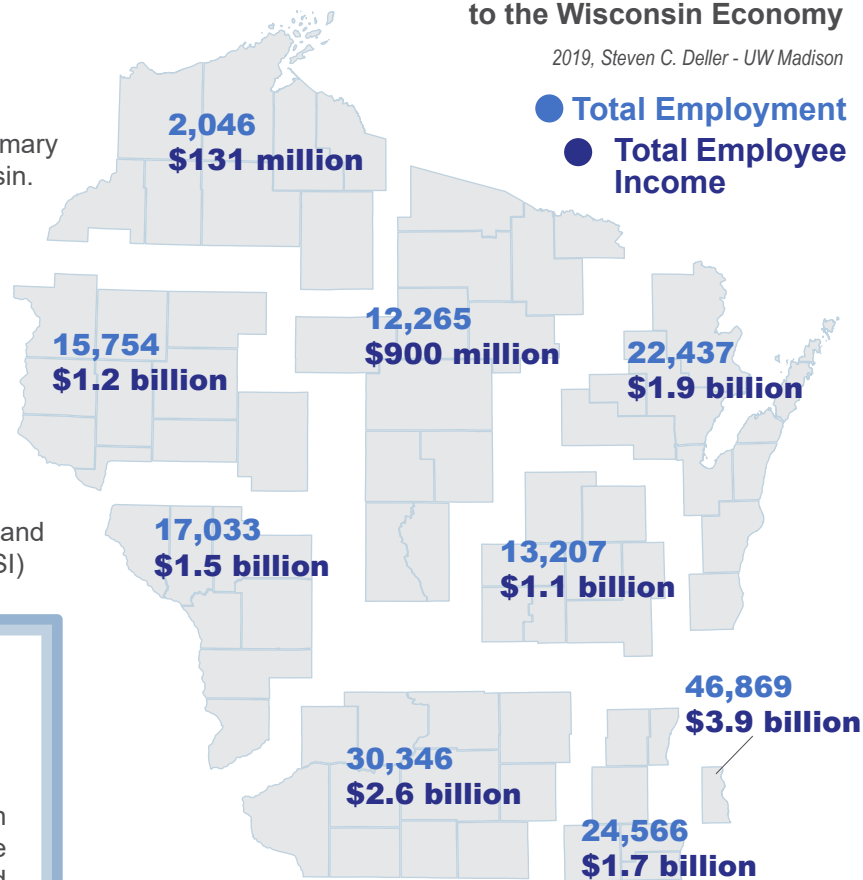# Healthcare as an Economic Driver

Impact on the State

Hospitals and healthcare facilities rank as primary employers and economic drivers in the State of Wisconsin. Contributing over $119 billion in labor income, total income, other sales, and revenues to the State's economy. The jobs provided by this sector provide stability, and account for over 15% of Wisconsin's total employment, according to the Wisconsin Hospital Association (WHA).

Impact on the Region

Healthcare and social assistance is the second largest industry in West Central Wisconsin with nearly 32,000 jobs, $2.4 billion in gross regional product, and over 2,250 payrolled business locations in 2021. (EMSI)

The Contribution of Hospital Facilities & Services to the Wisconsin Economy

2019, Steven C. Deller - UW Madison

● **Total Employment**
● **Total Employee Income**

2,046
$131 million

15,754
$1.2 billion

12,265
$900 million

22,437
$1.9 billion

17,033
$1.5 billion

13,207
$1.1 billion

46,869
$3.9 billion

30,346
$2.6 billion

24,566
$1.7 billion

Emergency Management

Emergency services are on the front line of the healthcare industry, making split second decisions to save a life. Broadband connectivity can play a critical role in optimizing a paramedics time with their patient. This includes the use of Smart Ambulances, real-time communications with emergency room specialists to start critical triage & treatment, and location-optimized route planning to get the closest ambulances to-and-from the scene.

FIRSTNET™ The 9/11 Commission, created to investigate the terrorist attacks, identified several communication challenges during the tragedy. This led to the establishment of a single, interoperable network for public safety communication.

The First Responder Network Authority (FirstNet) was established in 2012, collaborating closely with public safety stakeholders to create the first ever nationwide broadband network dedicated to saving lives and protecting communities.

Behavioral Health

Mental or behavioral healthcare has been an area of growing concern across the country. According to the Kaiser Family Foundation (KFF), 3 out of 10 Americans reported symptoms of consistent depression or anxiety disorder since April of 2020. Half of US adults reporting a mental illness said they were not receiving treatment (Mental Health America).

Hudson Hospital & Clinic

Rural communities often lack resources or access to adequate behavioral health support. With the goal of closing this gap in treatment, the Hudson Hospital & Clinic in St. Croix County, Wisconsin is developing the "Emergency Department Behavioral Health Televideo Program". Serving eight hospitals across three separate counties, this program uses broadband technology to virtually provide behavioral health treatment and support to the area.

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Broadband Expansion Funding

West Central Wisconsin Broadband Alliance

""I promised to work to ensure every Wisconsinite had access to high-quality, high-speed internet, and our State Broadband Expansion Grant Program is one of the fastest and most efficient ways we have to do just that."

- Wisconsin Governor, Tony Evers

Frequently Used Terminology

What is the 5th Utility?

Broadband and the transfer of data has become a necessity for today's economy and lifestyle, joining four other utilities that we expect to be available anywhere—electricity, gas, water, and telephone.

What is Broadband Expansion?

The development and deployment of infrastructure through which advanced telecommunications capability (broadband) can be delivered to underserved areas.

What is the Middle Mile vs. Last Mile?

The middle mile is the high-capacity broadband infrastructure required to connect global internet networks (backbone) to the end users (last mile). In some cases, middle mile may connect anchor institutions, business parks, or other large, critical end users. Middle mile can be expensive to build, especially for smaller broadband providers.

Public-Sector (Government) Involvement

This is often necessary to address existing gaps in broadband service. Broadband started to replace dial-up service in the early 2000's. By 2020, 95% of urban Wisconsinites had broadband access whereas, in most rural counties, just 63% had access (UW-Madison Extension study). **Internet Service Providers (ISPs) have largely provided broadband service to those areas where they could attain a profit or reasonable return on investment.** Some areas may also have broadband service that is insufficient for today's growing technological demands. For such unserved or underserved areas, financial assistance or more active involvement from the public-sector is often needed.

Three Alternative Approaches

If ISPs have been unable to address local demand, a local unit of government is most likely to get actively involved in one of three ways:

Private-Public Partnership

Most commonly, a local unit of government will partner with an ISP and/or other private-sector partners to develop and implement a broadband expansion project. This often includes the unit of government making a cash contribution, helping to secure grant funding, and/or providing access to favorable bond financing. In such a case, the local municipality or a community group can partner with an ISP to "fill the gap" between actual capital costs and allowing the ISP a reasonable return-on-investment or to break even (if non-profit). Applications to the Wisconsin Broadband Expansion Grant Program will score higher if the project includes a strong private-public partnership.

Local Government-Owned Infrastructure

A municipality, a utility/commission established by the municipality, or other public-sector collaborative constructs their own broadband infrastructure for government use or to provide services within all or part of the community. State rules limit the ability of most municipalities to act as an ISP. Instead, some municipalities have installed conduit and fiber, which is leased to one or more ISPs.

Community Area Networks (CANs)

CANs are broadband communication networks that are collectively designed and managed, with costs shared by the members or end users. CANs in Wisconsin most commonly serve local units of government, state government, educational institutions, libraries, health care and nonprofits.

The above general approaches are not meant to limit creativity or other options (e.g., creation of a new cooperative). Regardless, it is important to be strategic and "big picture" in your planning. A project that is limited to the most profitable areas or largest customers can exacerbate a local digital divide by making it less desirable and less profitable for a second ISP to provide service to the remaining unserved areas. Further, the second ISP may also lack control or ownership over the "middle mile" in such a scenario, which may limit their options or impact service levels.


In 2020, Taylor County approved a $9.5 million bond and, through a request-for-proposals process, selected WANRack to help develop and manage a fiber network that will span 74.6 miles throughout the county. In addition, other ISPs will be able to affordably lease any portion of the new fiber to provide high-speed service to residents.

Broadband Funding Sources

Financing broadband expansion can be complicated and may involve a mix of funding sources and partners. The following are some of the more common funding sources:

- **Federal & State Funding** A list of the most commonly used programs for units of government is available at **www.wcwrpc. org/Broadband.html**, though this list does change over time. Private foundation grants for broadband expansion capital are rare. ISP partners will often assist in preparing grant applications.

- **Private Equity & Financing** by ISPs, investors/investment banks, developers, local residents, and businesses, including private equity or debt financing, mezzanine funding, private-public development agreements, and crowdfunding with patient capital.

- **Municipal Financing & Leasing,** such as tax-exempt debt financing, general obligation bonds, revenue bonds, industrial revenue bonds, avoided costs, and the leasing of public land or structures to an ISP for broadband infrastructure. This could include the installation and lease of "dark fiber" by the municipality to reduce capital costs to ISPs. When an ISP is unable to secure needed financing terms on their own, some municipalities have used their borrowing capacity to issue bonds to help finance broadband infrastructure as part of an agreement where the ISP has the primary obligation to repay the loan over time (through their subscription revenues) and the municipality is the second bond guarantor.

- **Tax & Assessment-Based Financing,** such as Utility Assessments, Tax Assessment Districts, Property-Assessed Broadband (landowner driven), Tax Increment Financing, Business Improvement Districts, Opportunity Zones, New Market Tax Credits, and utility connection fees.
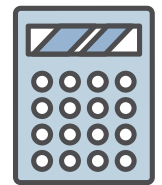
Broadband Equity, Access & Deployment (BEAD) Program

As part of the 2022 Bipartisan Infrastructure Law (BIL), Wisconsin is expected to receive $700 million to $1.2 billion in BEAD funding for broadband infrastructure deployment prioritizing locations lacking 25/3 Mbps service. States are first required to complete a 5-year broadband implementation plan. The Wisconsin Broadband Office expects to have their plan complete in Summer 2023, with the initial round of BEAD grant applications opening during the second half of 2023. BIL also created a new Enabling Middle Mile Broadband Infrastructure Program, which is administered by the National Telecommunications & Information Administration (NTIA).

NEW FCC Broadband Mapping & Broadband Labeling

Many broadband grants, including Wisconsin's Broadband Expansion Grant Program, target unserved or underserved areas. Good data is vital to a competitive grant application. Facilities-based ISPs are required to file data (Form 477) with the FCC twice per year. The FCC launched a new broadband data collection program in June 2022 that should result in better, more accurate broadband maps. It is expected that the new maps will be available starting Fall 2022. In 2024, internet service providers will be required to provide broadband consumer labels, similar to nutrition labels, making it easier for customers to understand what they are paying for and getting when it comes to their internet service.

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Visit the West Central Wisconsin Regional Planning Commission website for more information and fact sheets at: *www.wcwrpc.org/broadband-planning*